

DEALING DESK NOTE

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AMERICAN PATRIOT OIL & GAS LTD (AOW)

Date: 14 August 2018 Desk research analyst: Lawrence Grech

Price: \$0.025/Share	Market Cap: \$14.0m <i>*Post rights issue</i>	Daily Liquidity 3mth av. 1.0mil sh.	Scenario / Valn A\$/sh. US\$60/bbl; low prodn US\$70bbl, base prodn	Risked \$0.035 \$0.058	Unrisked \$0.044 \$0.073
<i>* 7-yr production DCF @ 10% real disc. rate</i>					

Converting acquired Texan proven oil reserves to cashflow, growth and potentially dividends

American Patriot Oil & Gas Limited (AOW:ASX) is an ASX-listed oil & gas operator of conventional onshore oil & gas fields. Its focus is onshore Southern & Eastern Texas due to its low-cost and many field revamp opportunities.

- Recent achievements include commitments to acquire three properties for half the Proven Reserves' Present Value and securing US\$17m in debt providers support, **that lends material support to AOW's strategy.**
- AOW's Proven Reserves (P1) rises to 5.3mm bbl oil equivalent (mm boe) with a current EV of just A\$5.04/boe and 7.03 mm boe (oil 82%) of 2P Reserves A\$3.79/boe. **We see upside in the market's value of reserves.**
- With modest capex and relatively low-risk well reactivations, sales of ~550boe/d could rise to ~740boe/d later in CY19 to service debt and see free-cashflow for more growth. **Ability to expand operations or pay dividends by FY20.**
- These assets provide critical mass for AOW to grow by aggregating nearby under-performing fields efficiently.

Desk Recommendation – Speculative Buy. As AOW achieves sales and rising cashflow milestones over coming quarters, we see increasing market value of its Reserves and reduction of its debt position. We see tailwinds for AOW with resilient US oil prices and upside for under-priced gas plus a re-rating of Texas conventional production acreage.

We have scenario tested AOW's expected production and cashflow analysis and see an unrisken valuation of \$0.044/share, though with project risking the adjusted valuation is \$0.035/share for our lower case at US\$60/bbl with 5% lower output and higher costs. At AOW's expected output & costs at US\$70/bbl oil price this valuation rises to \$0.073/share unrisken and \$0.058/share after applying a projects risk factor of 20%.

Risks include oil prices, well reactivation delays or oil field underperformance but this can be partly mitigated by oil hedging up to 70% oil output and its spread of properties and large well numbers with a relatively short lead-time for remedial action.

Corporate acquisitions event leads to transformational change

A transformational US\$20.5m deal to aggregate US production assets – with two stage capital raising of A\$7.2m. The company expects it could generate at US\$60/bbl oil around US\$10m-plus pa in cash flow from mid-2019, be debt free in 4 years and generate free cash for growth, if deals become available and/or for dividends

- In July18 AOW's placement raised A\$4.2m and has announced an identically-priced underwritten **1:3.57 non-renounceable rights issue at \$0.025/share to raise \$3m.** Attaching to these Rights, shareholders also receive 1 option for 2 shares subscribed – with \$0.045 exercise price, expiring 20Sep19. This option series is listed for trading.
- The issue closing date: 27th August 2018, record date for entitlements was the 8th August.**
- The issue is fully underwritten by the major shareholders of the company and Capital Investments Pty Ltd.*

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COMPANY PROFILE

American Patriot Oil & Gas Ltd (AOW) is an Australian ASX-listed oil & gas production group headed by CEO Alexis Clark. Headquartered in Melbourne, with an U.S. office in Denver, Colorado, it is focused on acquiring at discounted prices underperforming conventional oilfields in Texas and Gulf Coast region with Proven Reserves. AOW then boosts profitability by using new technology to lower costs and by performing workovers, infill drilling and otherwise extracting profitability from overlooked assets. The CEO is re-locating to Houston once the most recent Texas acquisitions are concluded.

Acquisition-driven growth – AOW is currently finalising a transformational US\$20.5m acquisition of 3 conventional oil & gas assets with Proven Developed Reserves (PDP) with significant upside potential via infill drilling of Proven Developed Non-producing (PDNP) and Proven Undeveloped Reserves (PUD). **The value-add is skewed to production, efficiencies and monetisation, rather than exploration or commodity price leverage** as it intends to hedge ~70% of output to reduce revenue volatility.

The company expects it could generate at US\$60/bbl oil ~US\$10m-plus pa in cash flow from 2019, be debt free in 4 years and generate free cash for growth and/or for dividends.

AOW's exit plan is to build a regionally focussed profitable production to around 3,000 boe/d. or 1 million boe pa to generate strong shareholder returns. The value, if not realised by its ASX listing, may be unlocked by either a re-listing on the NASDAQ/NYSE Small companies exchange or sale to a US mid-cap oil company or Private Equity fund who are currently active asset acquirers – particularly if the scale and operating parameters are right.

Strategy – Why Mature Texas Coast Fields Are Attractive

US petroleum growth is a shale phenomenon – lopsided capex is creating congestion

US shale-sourced oil & gas production is booming

US oil production has doubled in 10-years to 10.9mm bbl/day, while gas production rose 42% to ~99bcf/d. Over the same period so-called Tight Oil output rose from under 10% to 53%, while Dry Shales' share rose from ~10% to 59% of US total output respectively.

Shale attracts most capital and activity

Clearly shale sources of petroleum have been responsible for the bulk of US investment and production rise as can also be deduced from the Baker Hughes drilling statistics. Virtually all the activity increase since the 2015 drilling collapse has been in horizontal rigs operating for the shale industry, particularly for oil. By contrast, conventional oil & gas sources investment has stagnated.

Big capital attracted to shale basins for big reserves & output lift

Gas and oil-rich shale basins' rise stems from improving productivity of hydraulic fracturing in horizontal wells and in oil's case, a rebound in price that assists in funding the expansion.

Conventional plays have been neglected

US onshore shale plays have attracted large Exploration & Production groups like Devon Energy, EOG Resources and Marathon Oil and even global Integrated companies like Chevron and BP. This focus is due to an improving profitability dynamic and that large resources can become reserves once production enhancement measures are demonstrated.

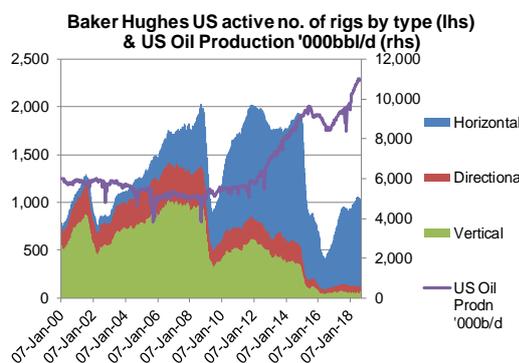
However, shale growth is stalling for now. Will some capital be re-deployed to other plays?

By contrast conventional oil and gas plays have been relatively neglected. These plays are often mature/depleted and limited to bounded geological structures with permeable sedimentary sections.

However rising production is outstripping both pipeline infrastructure to transport shale crude from Permian & Eagleford Basins with an up to \$10/bbl extra cost from Mid- & West Texas. Also, refineries are unable to absorb and process all the light crude product. Shale-rig growth is starting to stall, while **US oil production has fallen** from 11.0mm bbl/d in July'2018 to 10.8mm bbl/d in early Aug'2018.

Horizontal drilling activity rebound is based largely on oil and on shale resources

Horizontal wells - source of record US oil output but rig activity growth is now stalling



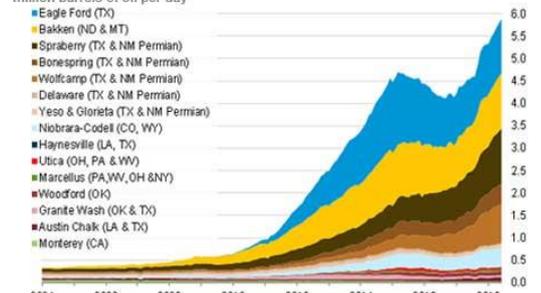
Source: EIA, Baker Hughes

Horizontal drilling costs are now rising

Vertical well utilisation remains extremely low and more competitively priced

US oil production growth is a shale phenomenon

U.S. tight oil production—selected plays



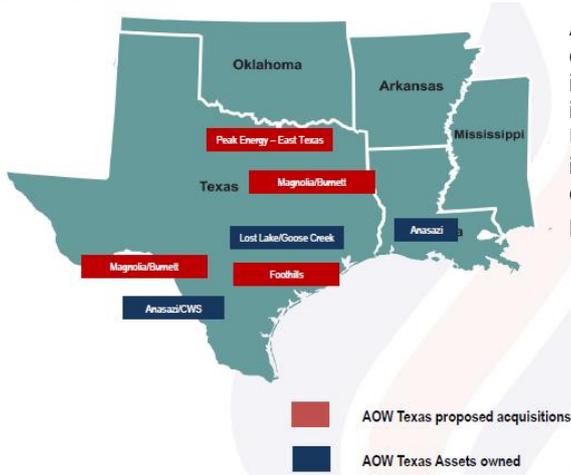
Source: EIA

Texas conventional onshore oil & gas: best address + neglected = opportunity

Neglected conventional petroleum assets mean opportunities can emerge

Our view is that with US petroleum capital skewed towards the far bigger prizes in shale basins, there is room for the nimble and efficient operator to acquire cheaply and revamp mature conventional fields' reserves potentially

AOW has potential to capture this theme via its acquisitions in Texas' Gulf Coast, East Texas and Louisiana Gulf Coast.



AOW's assets and proposed acquisitions largely avoid the infrastructure bottlenecks of Mid- and Western Texas from the rapid rise of shale oil production.

Conventional oil production has better balance of refining products and attracts a significant premium to shale crude oils.

Our conclusion is that with limits to growth rate of oil from shale being encountered, marginal capital will tend to migrate to other opportunities including conventional plays to enhance value, so long as oil prices remain firm. *We examine oil prices on p.4.*

very profitably. While fields are likely to require remedial action, the gains are more easily banked if there are other advantages not fully priced into mature assets pricing.

American Patriot Oil & Gas (AOW) caught our attention as potentially capturing this type of mis-pricing opportunity via its three assets acquisition in onshore Southern Texas. They reported that the US\$20.5m total deal was independently assessed at US\$48m for the Proven (P1) Developed and Undeveloped Reserves of 4.75mm boe (~80% oil) or just US\$4.31/boe. This is highly promising particularly when the context of location and field characteristics are reviewed. These include:

Location – Onshore Southern Texas has advantages of:

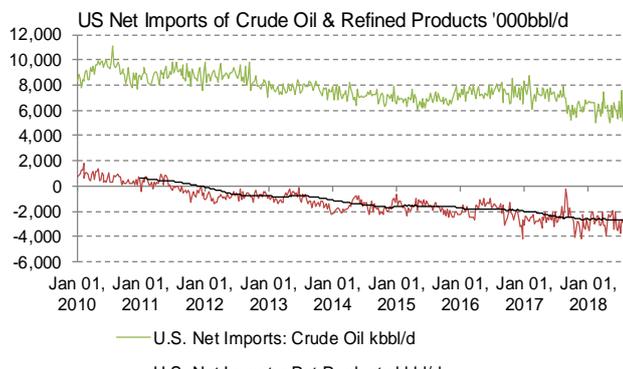
- Many decades of production (i.e. data) and mature fields (i.e. asset opportunities) in well understood plays, that often can be refined by **newer technology to expand reserves**.
- Highly experienced workforce and service company coverage are great project enablers. Workovers, recompletions and vertical well services are readily available and **costs rising far more slowly** than more competitively bid horizontal and multi-frac services.
- **Infrastructure network** of oil and gas field processing and pipelines are readily accessible, fully depreciated and due to production declines are generally under-utilised. This contrasts with Mid- and Western Texas shale producers' pipelines are at limits and is now stalling rig activity growth.
- **Crude oils quality** varies but are generally sweet (low sulphur) mid API oils close to the **premium-obtaining Louisiana Light Sweet** Crude standard. These grades are favoured as they yield a balanced mixture product fuels including high growth kerosene (av-gas) and diesels. This compares to shale oils which produce a high proportion of slower growing and in-surplus gasoline. Shale crudes sell at discounts to West Texas Crude and increasingly need to be exported.
- **Proximity to Gulf Mexico Coast Refiners** – provides low transport costs and high crude producer netbacks. The globally competitive US complex Gulf Coast refineries are ratcheting up production for home and increasingly for export markets.
- Proximity to the growing Mexican gas market. Gas exports are being facilitated by increasing US to Mexico pipelines and internal distribution lines to access regional new Mexican markets. Currently weak US gas prices may obtain price support or rises in coming years for local gas producers.

A top-down perspective appears to show AOW's assets and acquisitions looks like a promising place and theme to invest.

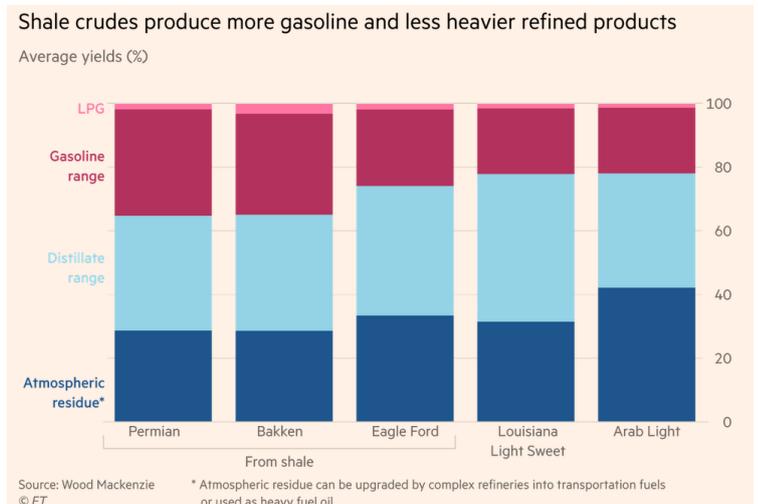
US Refineries – export success means product demand and price premiums – for the right crude oil types

Louisiana Light Crudes more in demand into US Refiners due to lower gasoline yield

Shale crudes Increasing need to be exported



Source: EIA Weekly data



Source: Bloomberg – D. Shepherd 13Mar2018 quoting Wood Mackenzie

Strong oil price assists in conversion of mature resources to enhanced cashflows

Mature & declining fields suffer unit cost pressures
Negative oil price moves can accelerate declines

Rising oil prices provide leveraged upside to mature fields economic reserves and fundability

Oil price appears likely to be supportive to AOW

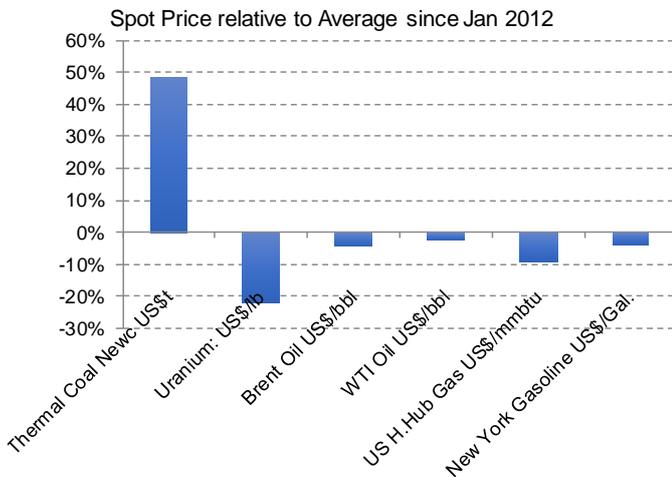
A key success factor for AOW going forward is a reasonably robust oil price, which we examine below. A disadvantage of mature oil and gas fields is that as production falls, fixed-cost cover falls quickly, and unit costs rise, ultimately resulting in wells being shut-in to avoid cash losses. The 2015 oil price fall precipitated reduced field development and maintenance spending resulting in falling well productivity. Oil price falls accelerate the earnings margin contraction, despite falls in operating and drilling costs.

The recovery in oil prices expands the cashflow margins of remaining producing wells and improve economics of well interventions like work-overs and re-development initiatives like re-completions and in-fill drilling. Perceived sustainable higher oil prices also see the annual dynamic calculation of reserves likely increase the ability to raise debt and equity to fund production expansion plans.

We have a positive view of oil prices overall sustainability going forward, though with inevitable volatility. US domestic gas prices look cheap and potentially have upside.

Oil is not over-priced on averages

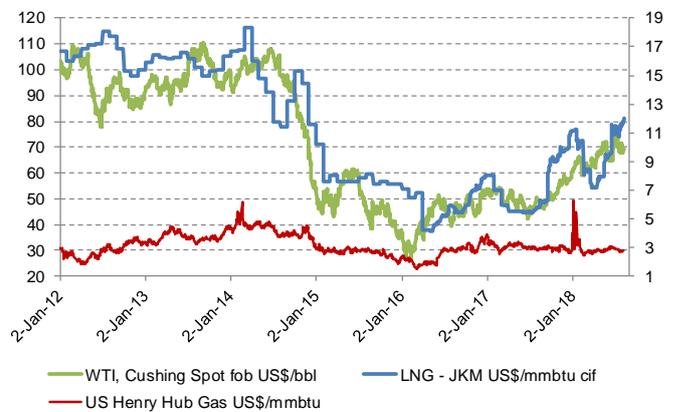
Despite a strong rebound from 2015 lows in West Texas Crude, the oil price is just below average price levels since 2012 and in-line with other energy prices, with thermal coal and uranium the positive and negative out-lyers.



Oil price's uptick is only recent; US gas is cheap

Only one year since oil prices left US\$40's/bbl, too short a time for US to aggregate enough capital to drive new developments for non-favoured shale plays or overseas.

Gas prices are relatively depressed but could have structural upside on US power useage and exports to Mexico/LNG increases. LNG price arbitrage over US gas is positive driver.

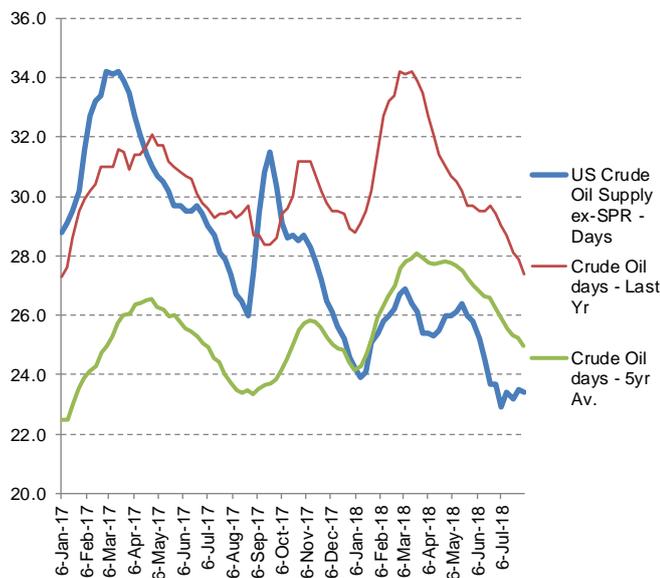


Source for charts: IEA, FactSet, Bloomberg

US crude oil inventories are tight – sustainable short term

US days-supply of crude is below 5-year average and provides support to short term price support.

This improves AOW's chances of locking in oil forward sales at good cash generating levels in the coming weeks for ~70% of its oil output.

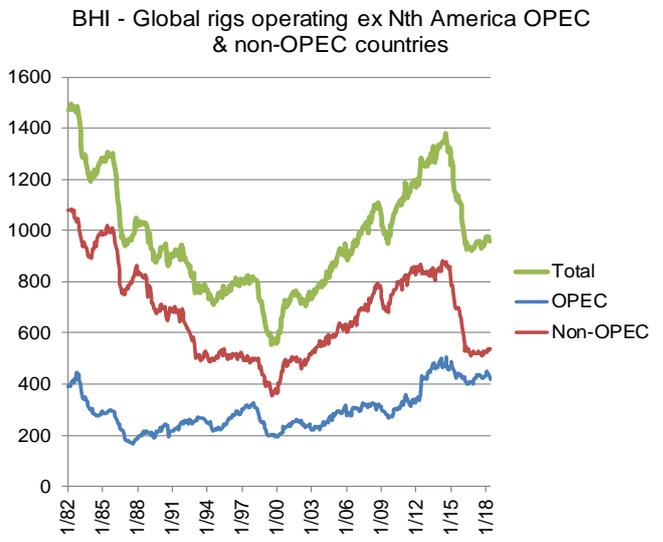


Source: IEA

Stagnant drilling rates globally (excluding Nth America)

Non-OPEC has had little drilling recovery and is resulting in diminishing pipeline of new developments to sustain output.

OPEC's drilling has been maintained boosts oil market dominance of OPEC, Russia & US – with **cartel managed outcomes and rational US capital rationing to help limit sustained oil price downsides.**



Source: Baker Hughes

Company Profile – Capital, Cash and ownership

Capital Structure – current and estimated post-rights issue

Capital account evolution:	American Patriot Oil & Gas Ltd	No. mil.	Price A\$/unit	Raising A\$m.	Value A\$mil.
Placement of A\$4.2m completed in Jul'18	ASX Code: AOW-AU		0.0250		
	No. shares	266.727			6.668
	Escrow share 30/9/18	1.500			0.038
Rights issue to raise A\$3.0m which is fully underwritten by Aug'18	Pre-Placement No. of shares	268.227			6.706
	Issue - placement 17Jul18	168.759	0.0250	4.219	4.219
	Sub-total	436.986			
	Issue -rights issue Aug18 e.	122.405	0.0250	3.060	
	Other	0.000			
1:2 options issued for those participating in the issues.	Total Shares assuming full raising	559.391	0.0250	7.279	13.985
	Quoted Options - 25c 20Oct18	21.622	<i>Expiring Oct'18</i>		
	Unquoted Options - 5.0c Dec21	30.000	0.050	<i>For Placement Services</i>	
	Unquoted Options - 5.0c Dec21	30.000	0.050	<i>For Underwriting Services</i>	
Currently the 20Sep19 4.5c options and Dec21 5.0c are out of the money and performance shares have conditional vesting and do not feature in our per share calculations.	ASX Code: AOWOB-AU				
	Quoted Options - 4.5c 20Sep19	43.094			
	New Options - 4.5c 20Sep19	84.379			
	New Options - 4.5c 20Sep19	61.203			
	Total Options - 4.5c 20Sep19	188.676	0.0450	8.490	
	In the money options	0.000	0.00	0.000	
	Performance shares conditional vesting	3.500			
If the 4.5c and 5.0c options were exercised – the \$11.5m cash raised is just below the current capitalisation of \$~14m	Money Raising			7.279	
	Diluted No. shares - in-Money	559.391	0.0250	7.279	13.985
	Fully Diluted No. shares & options	811.567	0.0250	18.770	20.289

Source: Patriot Oil & Gas August 2018 Prospectus and Presentation

1:3.57 Non-renounceable rights issue timetable

Closing date is 28 August 2018

Announcement of Offer	3 August 2018
Lodgement of cleansing notice, Prospectus and Appendix 3B with ASX	3 August 2018
Notice sent to shareholders	3 August 2018
Ex Date	7 August 2018
Record Date for determining entitlements	8 August 2018
Prospectus despatched to eligible shareholders and Company announces despatch has been completed	13 August 2018
Closing Date	27 August 2018
Securities quoted on a deferred settlement basis	28 August 2018
ASX notified of under subscriptions	30 August 2018
Issue date	3 September 2018

*The above timetable is indicative only and subject to change. Subject to the ASX Listing Rules, the directors of the Company reserve the right to vary these dates, including the Closing Date, without notice. The directors may extend the period of the Rights Issue or bring forward the Closing Date at their discretion.

Source: AOW Aug18 presentation

Cash position Estimate – post acquisition

Post-acquisitions and capital raisings, we estimate that AOW has ~A\$2.5 to \$3m in cash and remaining debt facility to immediately start field operations improvements. Additionally, production cashflow increases in DecQ18 as more wells are activated.

Cash position estimate	US\$m	A\$/share	Totals A\$m.
Cash position: 31 March 2018			0.536
JunQ est net spend			-0.762
Other items			0.462
Cash position: 30 June 2018			0.236
Capital Raising			7.279
Capital Raising & other Costs			-0.608
Deal Costs			6.671
Cash available			6.907
Acquisition cost	-20.45	\$0.7375	-\$27.73
Debt Applied	16.32		-\$22.13
Cash used	-4.13		-\$5.60
Est. Cash Position est. - post acquisition		\$0.002	\$1.31
Net Cash (Debt) est. - post acquisition		-\$0.037	-\$20.82
Debt Facility available	1.18		\$1.60
Cash & Debt Facility est. available for capex			\$2.91

Source: AOW JunQ18 and Aug18 presentation, PAC Partners est.

Key shareholders

Defender Equities Pty Ltd and Woodville Super Pty Ltd – 6.05%

Directors Direct & Indirect Holdings of vested shares:

Shareholdings	Vested Shares m.	Current Issued
	mil.	%
David Shaw - Non-Exec Chairman	1.92	0.44%
Alexis Clark - Exec Director, CEO	3.74	0.86%
Frank Pirera - CFO, Company Secretar	1.27	0.29%

Source: AOW Prospectus Aug'18

Underwriter of Rights Issue – Capital Investment Partners Pty Ltd ACN 37 110 468 589

Company Profile – Assets and Acquisitions

Acquisition of Foothills Resources Inc, Magnolia/Burnett and Peak Energy assets

AOW has signed two separate acquisition deals of the Foothills assets and Magnolia & Burnett Assets for US\$18m that have the capability to double calendar-2019 EBITDA. To this is added US\$2.2m for the previously announced Peak Energy transaction for total deals worth US\$20.45m. These deals are transformational.

Profile of the assets being acquired by AOW

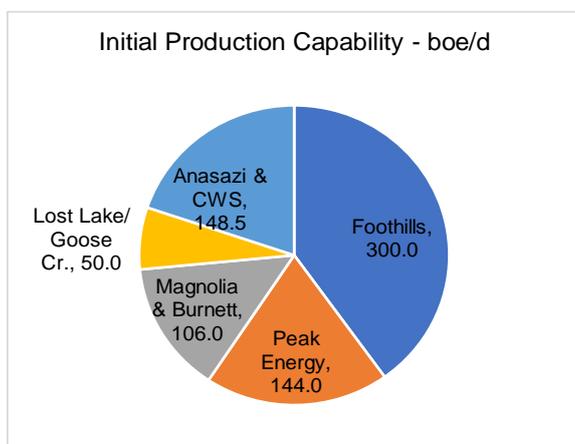
American Patriot O&G Acquisitions	Equity %	Operator	Acquisition			PDP DCF	Total DCF
			Price US\$m.	EV/1P US\$/boe	EV/2P US\$/boe	(10% real) US\$m.	(10% real) US\$m.
Foothills	100%	AOW	15.000	\$5.27	\$3.27	23.510	32.914
Peak Energy	100%	AOW	2.250	\$2.62	\$2.62	3.068	5.540
Magnolia & Burnett	5.9%-30.9%;	Davis	3.200	\$3.05	\$3.05	2.473	10.143
Acquisitions Total			20.450	\$4.30	\$3.15	29.051	48.597

American Patriot O&G Acquisitions	Oil PDP	Gas PDP	Total PDP	Total - 1P	Total - 2P	Oil Prod'n	Gas Prod'n	Initial Product'n	Wells producing #
	1P	1P	1P						
	m bbl	mmcf	m boe	m boe	m boe	bopd	mmcf/d	boe/d	
Foothills	2,123.0	0.0	2,123.0	2,848.0	4,585.0	300.0		300.0	62.0
Peak Energy	213.0	1,846.0	520.7	859.8	859.8	39.0	630.0	144.0	38.0
Magnolia & Burnett	149.0	765.0	276.5	1,048.0	1,048.0	106.0		106.0	51.0
Acquisitions Total	2,485.0	2,611.0	2,920.2	4,755.8	6,492.8	445.0	630.0	550.0	151.0

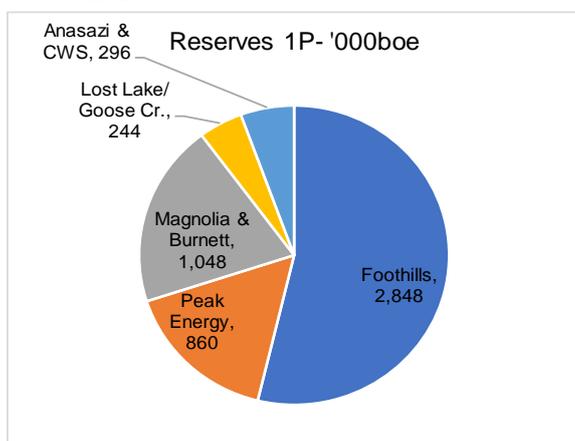
Source: AOW Placement announcement and Aug18 Presentation

Group Profile – adding acquisitions to the existing Lost Lake/Goose Creek and Anasazi & CWS assets

- Production to ~550boe/d added to total ~750boe/d on reactivations of additional wells later in 2019.



- Proven 1P Reserves total 4.76mmboe added to total 5.30mmboe



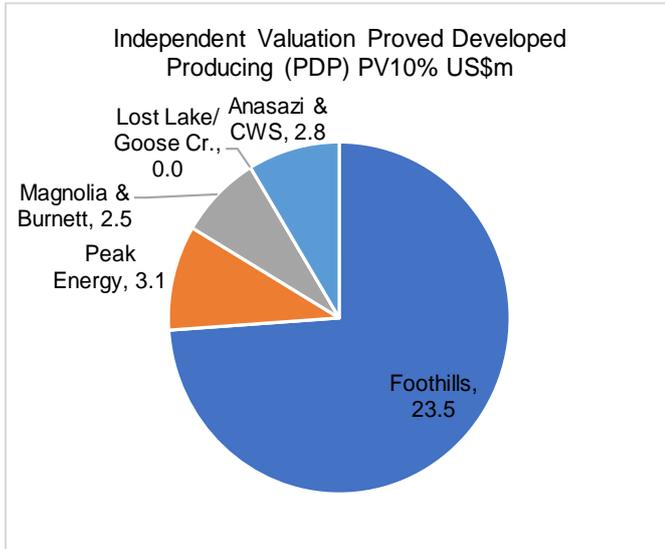
The impact of the acquisitions upon AOW is profound:

- Production:** The company's expected 2018-exit's production capability of ~550 bbls oil equivalent per day (boe/d) is expected to rise to **~745 boe/d by H2 of CY2019**. Could be higher depending upon the rate of full deployment of workovers / infill drilling.
- Reserves:** and will boost group Proven (P1) by 4.76 mm boe to 5.30 mm boe. Proven & Probable (P2) oil and gas Reserves by 6.49mmboe to 7.03 mm boe
- Acquisition price of US\$4.30/boe on 1P Reserves** and just US\$3.15/boe on 2P Reserves.
- Cashflow:** AOW's existing production assets could generate ~US\$0.4m/month/US\$4.8m pa. With the acquisitions and an additional \$1.8m spent to rejuvenate assets this cashflow can rise to ~US\$9m pa at a US\$60/bbl oil price and over US\$12m at US\$70/bbl.
- Upon deal close anticipated Sep-Oct'18** – AOW intends to hedge ~75% of volumes, and if conducted at current strip prices, would lock in higher than an assumed base case of US\$60/bbl.
- Deal is mainly funded by a US\$17m line of debt** – from US Private Hedge Fund – subject to final due diligence and documentation. Considerable work by the debt provider provides an additional layer of 3rd party analysis.
- Cashflow positive from deal's close.** Cash flow under a spectrum of scenarios is generative of enough free funds to fund capital spending plans and repay the loan in full in around four years, though field life extends considerably beyond that time frame.

Regional aggregation of several oil & gas fields in the Southern Texas region allows for potentially synergistic acquisitions of nearby underperforming fields by reducing capex, operating costs while extending its exposure to lower-type risk reserve enhancements strategies. This may enhance AOW's attractiveness as a takeover target.

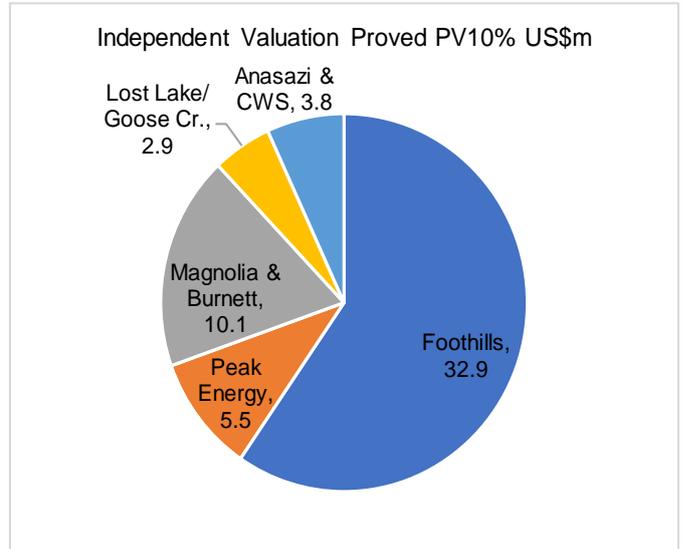
Group Profile – by Expert’s Independent valuation

- Valuation for Proved Developed and Producing (PDP) wells totals US\$31.8m which dwarfs AOW’s market cap - ~US\$10.3m
- Foothills and Peak acquisitions are largest contributors
- Lost Lake & Goose Creek has restarted operations at 12bopd, with significantly higher capacity once developed and undeveloped proven reserves are activated.



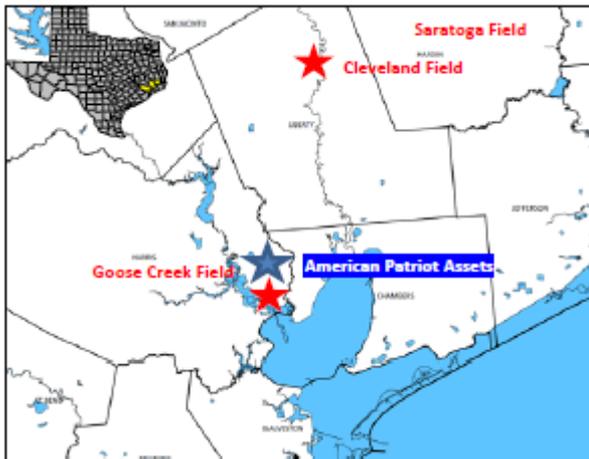
Group Profile – by Expert’s Independent valuation

- Valuation for Proved Developed and Producing (PDP) wells totals US\$55.3m which also dwarfs AOW’s market cap - ~US\$10.3m
- Foothills and Magnolia & Burnett are the largest contributors to NPV total.
- Lost Lake & Goose Creek are assumed to spend capex to have developed and undeveloped proven reserves produced.



Pie charts Sources: AOW Placement Announcement & Presentation Aug’18

Foothills key acquisition - locations



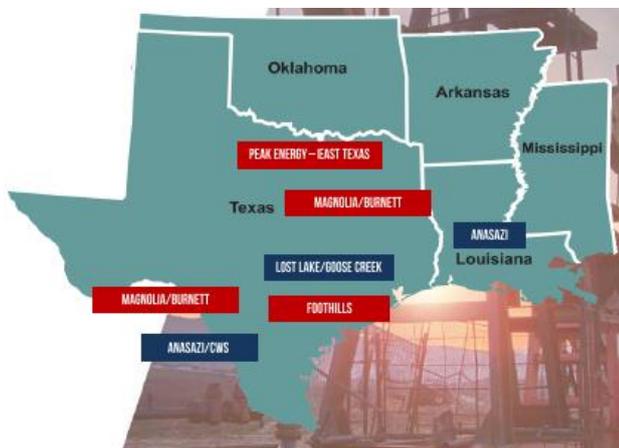
Source: AOW Placement Result Announcement Aug’18

Key Features of Foothills acquisition

Largest asset, long life and low decline rate

- Acquiring 4,393 net acres
- Operated by AOW with 100% equity and Net Rev Int ~81%
- Producing wells – 62
- Average net sales: 300 bopd.
- Oil versus gas sales – oil 100%
- Net 1P reserves: 2.848mm bbl
- Net 2P reserves: 4.585mm bbl
- Reserve (PDP)/Production ratio = 19.4 years
- Reserve (Total)/Production ratio = 26.5 years
- Historical decline rate 2.8%pa over last 5yrs with modest well intervention and maintenance

Source: AOW Presentation Aug’18



Sources and Uses of Funding

Sources	USD \$m	Uses	USD \$m	Date
Debt Funding	17.0	Peak Energy	\$2.3	16 Au
Equity Funding	3.5m	Foothills	\$15.0	16 Au
		Magnolia & Burnett	\$3.2	16 Au
Total	\$20.5		\$20.5	

Source: American Patriot Oil & Gas 16th July 2018 Term Sheet

Management Team – the key success factor for the operations scale-up

AOW starts with a small core of experienced executives located in Australia and the US with the primary responsibility for identifying asset opportunities and building both an operations capability and cashflow producing base.

The Board and key staff have significant E&P experience with proven deal origination and execution capabilities and drive to grow a significant oil and gas business. They have reviewed and analysed multiple transactions with a guiding thorough due diligence methodology. AOW will be looking to open an office in Houston post closing of these transactions and the CEO will re-locate to be based in Houston.

The past year's acquisitions of oil and gas field operating companies comes with experienced operators and staff. AOW's plan is to keep the management team lean, nimble and a few additional staff including added to reservoir specialists. A potential upside is merging the skills bases of the various acquisitions to boost efficiency and production rates across the growing portfolio of assets.

AOW's Board and Staff

Mr. David Shaw- Non-Executive Chairman

David Shaw is a Melbourne University law graduate and is currently a practicing solicitor with his own firm Campbell & Shaw Lawyers. David is a director on several private company boards and advisory boards. David has a long history with the Australian Football League (AFL) and was the Essendon Football Club President from 1992 to 2002. In addition, David was the former Commissioner of the AFL. David is a non-executive chairman of Ambassador Oil and Gas Limited. David is classified as an independent Director.

Alexis Clark – CEO

Prior to his employment with the Company, Mr. Clark was a Consultant to the Oil & Gas Industry. Mr. Clark was employed as an Oil & Gas Analyst at Paterson's Securities responsible for coverage of small-mid cap oil & gas companies and has previously worked as an Energy Analyst at Merrill Lynch covering large and medium cap energy companies; and more recently Shaw Stockbroking where he covered a basket of mid-cap oil and gas companies. In addition to this, Mr. Clark has over 10 years of experience in the Institutional banking and finance sector where he has held positions at Westpac Institutional Bank, GE Capital and ANZ Banking Group, responsible for the origination and execution of transactions across the Energy & Resources and Infrastructure client base.

Frank Pirera – CFO

Mr. Pirera is a graduate of Monash University where he obtained a Bachelor of Business (Accounting) and is a Fellow of the Certified Practising Accountants with more than 30 years of experience in public practice. Mr. Pirera has a wealth of experience in financial control and management and strategic planning having advised numerous public and private companies throughout his career.

Nicholas Melosi – COO

Over a decade of experience in the oil and gas industry and is a geology graduate of Southern Illinois University. Prior to working with American Patriot Oil and Gas, Mr. Melosi was employed by and consulted with large and medium cap companies such as *Marathon Oil and Gas*, *Sanchez Oil and Gas*, *Carrizo Oil and Gas* and *BHP Billiton*. He is an Operations, development and Acquisitions geologist with operations/development experience in over 250 horizontal wells across US plays. Developed multiple developmental/engineering driven drilling projects, has performed reserve analysis on multiple acquisitions and has been involved with multiple workover projects.

American Patriot Office Staff – US

Jamie Davis – Current Acquisitions/Operations Accountant, 10+ Years in accounting services

Personnel to come with acquisitions

Foothills – Foothills Field Personnel have been with the company for 5+ Years

Noel Putscher – is responsible for overseeing daily Operations at Foothills Resources, Inc. and has over 30 years of Industry experience with much of his time spent managing, supervising and performing operational functions in the upstream oil and gas business.

Matt Murphy –has been the Field Manager of the Goose Creek and Saratoga fields for Foothills Resources, Inc. since 2012. He oversees production from the fields and manages lease operating expenses. He also supervises company and contract lease operators, as well as third party workover rigs and other service companies.

Wrenn Wright and Joseph Grimm – are Lease Operators at Foothills' Goose Creek field. Their duties include inspecting, managing and maintaining tank batteries, on/off shore crude oil and disposal wells, and field equipment.

Martin Chavez – has been a part-time contract Lease Operator at Foothills' Goose Creek field since 2016 and performs similar duties as Foothills' lease operators on weekend days. From 2014 – 2016, he was a Lease Operator for Siempre Energy, a company that previously operated production in the Goose Creek field.

Sara Garcia – Ms. Garcia has been a part-time contract Production Assistant for Foothills since 2015. Her duties include data entry for Foothills' gauging and run ticket software and the preparation of various production-related reports, including daily production reports by lease, monthly well test allocation reports, and monthly Texas Railroad Commission production reports.

Peak – Peak Field Personnel have been with the company for 5+ Years

Gregg Gee – Field Supervisor - began his oilfield career selling and repairing production equipment and has spent the last 30+ years involved in virtually every aspect of oil and gas field operation. Workovers, recompletions, fishing jobs, production management on wells from south and west Texas to Oklahoma, Kansas, Arkansas, Louisiana and Mississippi.

Gwenda Gee – Pumper 1 - 11 years as a self-employed contractor in the oil and gas fields of East Texas. She has been operating and maintaining compressors, pumping (rod pump and electric submersible pump) wells, flowing wells and is also experienced in gathering systems, pipeline systems and the reporting involved with all aspects of daily operation.

Clinton Brice – Pumper 2 - began his oilfield career as a commercial diver doing subsea platform and underwater welding. later moved into the coiled tubing and then contract lease operations side of the oilfields.

Richard Coe – (Downhole Engineer – Contract)

Workover/Re-Completions Contractors

EOS - Jess Moore (Owner) – Has been with EOS Well Service since 1997 and working in the Goose Creek field since 2001 as the tool pusher. Jess knows these wells more than anyone.

Innovative - Marty Salinas (Tool Pusher) – started from floor hand and worked up to Tool Pusher. Gaining skills / experience include work over rig completions, wireline, H₂S, mechanical trouble shooting rigs. Managed several rigs and crews as Field Supervisor.

Scenarios valuations

Scenario basis for valuing American Patriot Oil & Gas Ltd dd

Important Disclaimer - our scoping valuation is based upon AOW's field model which we have reviewed. PAC Partners have not visited and inspected the company's assets.

We examine two scenarios to review three key aspects of AOW post-acquisition of the three key deals outlined above.

The **EV/EBITDA, Interest Coverage and NPV Valuations** of our favoured (more conservative) of next 7-years of cashflows.

To the latter we apply an **implementation discount to valuation** – which would shrink, and value would rise if production/cashflow performance is met.

Two scenarios chosen are:

1. Lower output/higher costs Mid Case Price (US\$60/bbl) Scenario
2. Hi-Case Price (US\$70/bbl) with Management Production & Costs Scenario

Scenario 1 – Lower output/higher costs Mid Case Price – indicative 40% risked upside

This scenario uses a real US\$60/bbl oil price and gas price of \$2.90/MMBtu (currently these are US\$67/bbl & US\$3.01/MMBtu respectively). In addition, **we stress-test AOW's production and cashflow model** with a scenario with 10% higher costs and 5% lower production than AOW have released under its 17th July 18 Deal announcement and recent presentation. We have also assumed that the acquisitions settle by, and work on well reactivations starts in October 2018.

Key results:

- We have already mentioned that Enterprise Value (EV) to 1P and 2P reserves is a lowish **US\$3.73/boe** and **US\$2.81/boe**.
- **EV/EBITDA for CY2019 is at 3.6x** falling to **2.2x in CY2020** – This high level of operational cashflow compared to high debt and low market cap – implies a quick ability to reduce debt levels.
- **Cashflow in CY2019 is negative** on our slower ramp-up, but fundable with remaining cash position, roll-over of part of debt repayments and prioritisation of higher yielding oil fields work earlier than our more mechanical assumptions. Free cashflow is very strong in succeeding years.
- Interest coverage – **EBITDA/Interest Cost is covered 3.3x in CY2019** and this improves markedly in succeeding years. This provides management flexibility by 2020 even with the high debt to capitalisation levels.
- Valuation – we favour discounting the next 7-years on relative transparency of production plans and value net after-tax free cashflows – which includes debt repayments and anticipated capital spend. This comes to A\$25,5m or A\$0.044/share or 76% upside.
- Despite the scenario involving Proven-category Reserves, there remain several implementation risks. We apply a **20% discount to the valuation** and this results in an A\$19.6m valuation or **A\$0.035/share or 40% upside** on market capitalisation assuming all capital raising, and deals are concluded as per outlined in Deal announcement but from October 2018.
- For completeness we include the full NPV of AOW's assets that generates a **~72% extra risked NPV/share upside**.
- Participating investors to the Non-renounceable Rights Issue, would also receive out of the money options on a 1:2 basis. These would gain value if the share approaches the \$0.045/unit exercise price of the September 2019 options.

American Patriot Oil & Gas Ltd		2018E	2019E	2020E	2021E	2022E	2023E	2024E
Net Production (Crude bbls)		46,390	182,845	254,486	236,991	222,015	211,474	203,009
Net Production (Gas mcf)		84,548	267,507	312,783	295,964	295,583	296,453	293,399
Net Daily Production (boepd)		500	623	840	784	743	715	690
Total Revenue		\$3,090,617	\$12,004,760	\$16,586,066	\$15,444,425	\$14,502,158	\$13,837,902	\$13,297,689
Net EBITDA		\$1,852,380	\$7,964,756	\$12,089,120	\$10,940,892	\$10,024,369	\$9,291,858	\$8,670,981
Capex		\$0	(\$3,655,704)	(\$1,806,408)	(\$1,746,408)	(\$1,746,408)	(\$1,746,408)	(\$1,674,102)
Debt - Principia & Interest		(\$599,760)	(\$5,420,638)	(\$5,420,638)	(\$5,420,638)	(\$5,420,638)	\$0	\$0
Net EBITDA less Loan (P&I) less Capex		\$1,252,620	(\$1,111,586)	\$4,862,074	\$3,773,846	\$2,857,322	\$7,545,450	\$6,996,879
Tax payment		\$0	\$0	\$0	\$0	(\$1,279)	(\$1,278,392)	(\$1,171,155)
Net EBITDA less Loan (P&I) less Capex - AT		\$1,252,620	(\$1,111,586)	\$4,862,074	\$3,773,846	\$2,856,043	\$6,267,058	\$5,825,724
FCF Yield on Equity %		12.1%	-10.7%	47.0%	36.5%	27.6%	72.9%	67.6%
EV US\$m.	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742
EV/EBITDA x		14.4	3.3	2.2	2.4	2.7	2.9	3.1
EBITDA/Interest Only Coverage x		3.1	3.3	5.0	4.6	4.2	No debt	No debt
FCF/Interest Only Coverage x		3.1	1.8	4.3	3.8	3.5	No debt	No debt
Existing Reserves: 1P, 2P mmboe	1P	0.54	2P	0.54				
Acquisition -Reserves: 1P, 2P mmboe	1P	4.76	2P	6.49				
Reserves: 1P, 2P mmboe	1P	5.30	2P	7.03				
EV/Reserves A\$/boe	1P	\$5.04	2P	\$3.79				
EV/Reserves US\$/boe	1P	\$3.73	2P	\$2.81				
American Patriot Oil & Gas Ltd	Disc Rate-real	US\$	A\$	A\$/share	Exchange Rate	Scenario Analysis		
NPV Free cashflow - 7yrs only	10.00%	\$17,197,070	\$23,239,284	\$0.042		Metrics @ Base Case - \$60.00 Oil / \$2.90 Gas		
Net Cash		\$967,065	\$1,306,844	\$0.002				
Valuation - unrisked		\$18,164,134	\$24,546,128	\$0.044				
Risk adj. Factor	20%							
Valuation - Risked		\$14,531,308	\$19,636,902	\$0.035		Real Disc. Rate	10.0%	10%
Market Cap at current price		\$10,348,742	\$13,984,787	\$0.025	\$0.7400	Cost increase	10.0%	0.0%
Upside on mkt cap.		40%	40%	40%		Prodn Sensitivity	-5.0%	0.0%
NPV Project	10.00%	\$47,018,798	\$63,538,916	\$0.114		Start date	1/09/2018	31/06/2018
Debt		(\$16,320,000)	(\$22,054,054)	\$0.039				
Cash		\$967,065	\$1,306,844					
Net Project value - Unrisked		\$31,665,863	\$42,791,706	\$0.076				
Net Present value - Risked	20.0%	\$25,332,690	\$34,233,365	\$0.061				
Upside on mkt cap.		145%	145%	145%				

Source: AOW's production and cashflow model, PAC Partners' parameter amendments and calculations.

Scenario 2 – Management's output and Hi-Case Prices – indicative 132% risked upside

This scenario uses a real US\$70/bbl oil price and gas price of \$3.50/MMBtu (higher oil & gas price than our stress case above).

We use AOW management's assessment of production, costs, cashflow as released under its 17th July 18 Deal announcement though delayed the acquisitions settlement by and well re-activations starting October 2018.

Key results:

- **EV/EBITDA for CY2019 is at 2.8x** falling to a very low **1.7x in CY2020** – This high level of operational cashflow compared to high debt and low market cap – implies a quick ability to reduce debt levels.
- **Cashflow in CY2019 is positive** as production ramps-up that comfortably services debt and capex. Free cashflow is even stronger in succeeding years.
- Interest coverage – **EBITDA/Interest Cost is covered 4.3x in CY2019** and this cover improves markedly in succeeding years. This provides management flexibility by 2020 even with the high debt to capitalisation levels to expand operations or repay debt more quickly.
- Valuation – we favour discounting the next 7-years on relative transparency of production plans and value net after-tax free cashflows – which includes debt repayments and anticipated capital spend. This comes to A\$40.6m or A\$0.073/share or 192% upside on current share price.
- Despite the scenario involving Proven-category Reserves, there remain several implementation risks. We apply a **20% discount to the valuation** and this results in an A\$32.5m valuation or **A\$0.058/share or 132% upside** on market capitalisation assuming all capital raising, and deals are concluded as per outlined in Deal announcement but from October 2018.
- For completeness we include the full NPV of AOW's assets that generates a **~140% extra risked NPV/share upside**.

Participating investors to the Non-renounceable Rights Issue, would also receive out of the money options on a 1:2 basis. These would gain value if the share approaches the \$0.045/unit exercise price of the September 2019 options.

American Patriot Oil & Gas Ltd		2018E	2019E	2020E	2021E	2022E	2023E	2024E
Net Production (Crude bbls)		46,390	188,621	268,233	249,807	234,128	223,153	214,238
Net Production (Gas mcf)		84,548	271,515	325,404	309,653	310,470	312,572	310,141
Net Daily Production (boepd)		500	641	883	826	783	754	729
Total Revenue		\$3,605,246	\$14,421,455	\$20,349,940	\$18,957,998	\$17,817,574	\$17,019,925	\$16,362,041
Net EBITDA		\$2,375,144	\$10,347,933	\$15,729,486	\$14,356,610	\$13,263,975	\$12,415,909	\$11,694,644
Capex		\$0	(\$3,530,704)	(\$1,656,408)	(\$1,596,408)	(\$1,596,408)	(\$1,596,408)	(\$1,524,102)
Debt - Principia & Interest		(\$599,760)	(\$5,420,638)	(\$5,420,638)	(\$5,420,638)	(\$5,420,638)	\$0	\$0
Net EBITDA less Loan (P&I) less Capex		\$1,775,384	\$1,396,590	\$8,652,440	\$7,339,564	\$6,246,929	\$10,819,501	\$10,170,542
Tax payment		\$0	\$0	\$0	(\$1,270,369)	(\$1,598,798)	(\$1,949,881)	(\$1,820,678)
Net EBITDA less Loan (P&I) less Capex - AT		\$1,775,384	\$1,396,590	\$8,652,440	\$6,069,195	\$4,648,131	\$8,869,620	\$8,349,864
FCF Yield on Equity %		17.2%	13.5%	83.6%	70.9%	60.4%	104.5%	98.3%
EV US\$m.	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742	\$26,668,742
EV/EBITDA x		11.2	2.6	1.7	1.9	2.0	2.1	2.3
EBITDA/Interest Only Coverage x		4.0	4.3	6.6	6.0	5.5	No debt	No debt
FCF/Interest Only Coverage x		4.0	2.8	5.9	5.3	4.9	No debt	No debt
Existing Reserves: 1P, 2P mmboe	1P	0.54		2P	0.54			
Acquisition -Reserves: 1P, 2P mmboe	1P	4.76		2P	6.49			
Reserves: 1P, 2P mmboe	1P	5.30		2P	7.03			
EV/Reserves A\$/boe	1P	\$5.04		2P	\$3.79			
EV/Reserves US\$/boe	1P	\$3.73		2P	\$2.81			
American Patriot Oil & Gas Ltd	Disc Rate-real	US\$	A\$	A\$/share	Exchange Rate	Scenario Analysis		
NPV Free cashflow - 7yrs only	10.00%	\$29,097,580	\$39,321,054	\$0.070		Metrics @ Upside Case - \$70.00 Oil / \$3.50 Gas		
Net Cash		\$967,065	\$1,306,844	\$0.002				
Valuation - unrisked		\$30,064,644	\$40,627,898	\$0.073				
Risk adj. Factor	20%							
Valuation - Risked		\$24,051,715	\$32,502,318	\$0.058		Real Disc. Rate	Scenario	Original
Market Cap at current price		\$10,348,742	\$13,984,787	\$0.025	\$0.7400	Cost increase	10.0%	10%
Upside on mkt cap.		132%	132%	132%		Prodn Sensivity	0.0%	0.0%
NPV Project	10.00%	\$71,129,030	\$96,120,311	\$0.172		Start date	1/09/2018	31/06/2018
Debt		(\$16,320,000)	(\$22,054,054)	\$0.039				
Cash		\$967,065	\$1,306,844					
Net Project value - Unrisked		\$55,776,095	\$75,373,101	\$0.135				
Net Present value - Risked	20.0%	\$44,620,876	\$60,298,481	\$0.108				
Upside on mkt cap.		331%	331%	331%				

Source: AOW's production and cashflow model, PAC Partners' parameter amendments and calculations.

Acquisitions – Additional Details from recent presentations

TEXAS ACQUISITION – MAGNOLIA AND BURNETTOVERVIEW

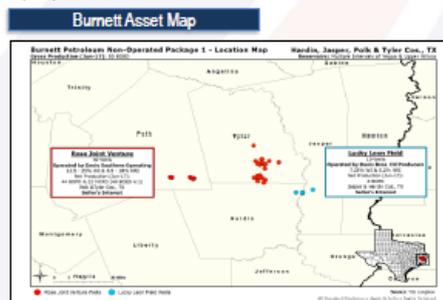
Magnolia Asset

- Gulf Coast Non Operated sale
- 19 active wells
- Calhoun, Hidalgo, Jefferson, Live Oak, Matagorda, Willacy Counties
- Producing from multiple formations
- Vertical & Directional Drilling.
- Behind Pipe & New Drill Upside.
- Varying NonOperated WI & NRI.
- Net Production: ~230 BOED
- Total Proved Reserves: 663 MBOE
- Total Proved PV10: \$3,788,000



Burnett Asset

- South East Texas non operated properties
- 32 active wells, 4 injection, 15 inactive
- Polk, Tyler, Jasper, Hardin county
- Yegua and Wilcox formations
- Producing from multiple formations and intervals
- PDNP and PUD upside
- Varying WI and NRI
- Net Production 50boepd
- Total Proved Reserves: 386mboe
- Total Proved PV10: \$5,679,000



1P PROVEN RESERVES			
	OIL mmbbl	GAS mmcf	PV10 US\$ (000)
PDP	149	765	2,473
PDNP	174	1432	4,934
PUD	159	1199	2,736
Total	482	3396	10,143

TEXAS ACQUISITION – PEAK ENERGY OVERVIEW

- Peak Energy – East Texas (76% NRI and AOW Operator)
- Harrison, Gregg, Rusk and Upshur Counties
- Deep East Texas Oil and Gas production assets
- Production is: 39 boepd and 630 mcf/d gas (post restart shut in production and re-works)
- 1P Proven reserves: 895 mboe; US\$5.3m PV10; US\$22m revenue
- Operating costs in this region are a low ~\$20/bbl so the wells are economic down to a low oil price
- Producing formations: Cotton Valley, Travis Peak and Pettit
- Producing wells: 17 gas wells/21 oil wells
- 43 leases holding 4,000 net acres
- Numerous PDNP and behind pipe drilling opportunities

1P PROVEN RESERVES			
	OIL mbbl	GAS mmcf	PV10 US\$ (000)
PDP	210	2,032	3,068
PDNP	25	1,923	2,472
PUD	0	0	0
Total	235	3,712	5,540



UNIT	ROO GRANDE EMBAYMENT	S. LOUISIANA, HOUSTON EMBAYMENT, SAN MARCOS ARCH
TERTIARY	Pleistocene	Pleistocene
	Pliocene	Pliocene
	Upper Miocene	Upper Miocene
	Middle Miocene	Middle Miocene
	Lower Miocene	Lower Miocene
	Anahist	Anahist
	Frio	Frio
	Hackberry	Hackberry
	Vicksburg	Vicksburg
	Jackson	Jackson
Eocene	Yegua	Yegua
	Cook Mountain	Cook Mountain
	Sparta	Sparta
	Wachesa	Wachesa
	Queen City	Queen City
	Reklaw	Reklaw
	Camizo	Camizo
	Willcox	Willcox
	Midway	Midway
	Escondido	Nacama
CRETACEOUS	Olimo	
	San Miguel	Taylor
	Anacacho	"Serpentine" and Dale Lens
	Austin	Austin
	Eagle Ford	Eagle Ford
	Woodbine	Woodbine
	Buda	Buda
	Dal Rio	Dal Rio
	Georgetown	Georgetown
	Edwards	Edwards
PALEOZOIC	Stuart City	Stuart City
	Glen Rose	Glen Rose
	Passail	Passail
	Bigo	Bigo
	Hosston	Hosston
	Cotton Valley	Cotton Valley
	Olimo	Olimo
	Smackover	Smackover
	Northlet	Northlet
	Eagle Mills	Eagle Mills
PRE-CAMBRIAN	O'uso Nto Falcio	O'usinto Falcio

Production from – Hosston - Smackover

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